

ABOUT US

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DRINKS.CH is a distributor for spirits in the Swiss market. It supplies spirits to retail, private customers, and gastronomy throughout Switzerland.

Since its launch in February 2014, the product range has steadily expanded. Today, DRINKS.CH is the largest Swiss online store for spirits, wine, and bar accessories with over 5,000 items.



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1. LISTING FEE

Your product will be listed on DRINKS.CH and can be ordered online by private customers as well as gastronomy and retailer.

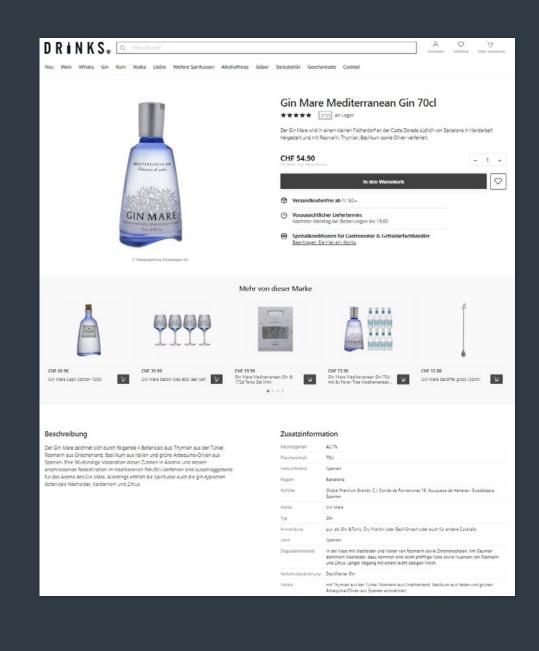
Includes

- Listing of Product and Supplier
- Description in German and French
- ⊕ Product's Images*

Costs (excl. VAT)

| Spirits | 750 plus 6 bottles free of charge |
|-------------|-----------------------------------|
| Soft drinks | 750 plus 3 cartons free of charge |
| Wine | 750 plus 6 bottles free of charge |
| Alcopops | 750 plus 3 cartons free of charge |

*According to the general terms and conditions the copyright remains with Silverbogen AG



2. DRINKDEALS

We will promote a specific product by featuring it on our homepage. We offer different options for this as well as some other possibilities:

2.1 Drink Hit / Our Recommendations

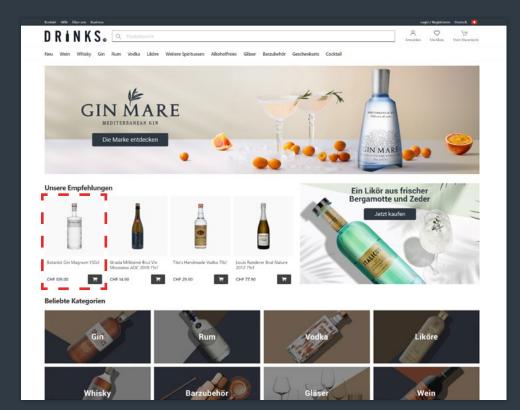
Place your product at the top of the website.

Requirements

- ⊕ No price reduction possible
- ⊕ Only single products (no bundle)
- B2C & B2B website
- $\oplus\;$ The ads are created automatically by the product feed

Costs (excl. VAT)

450.- / week



2.2 Drink Deal

Promote your product and increase sales by offering it at a discounted price. According to the Swiss Alcohol Law, discounts are not allowed for spirits. For B2B customers, discounts on spirits can be granted.

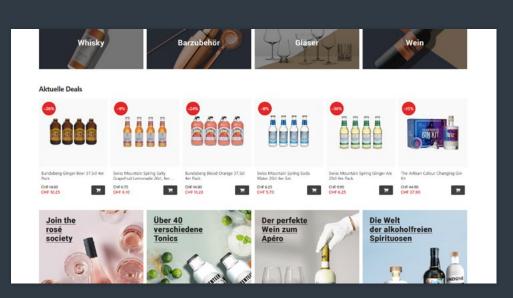
On the other hand, wine, alcopops, and bar accessories are applicable for discounts.

Requirements

- ⊕ As all deals are dynamic, custom positioning isn't possible
- The discounted products appear in the associated category in one of the front placements
- ⊕ Only single items allowed
- B2C: Wine, alcopops, fillers and bar accessories allowed (no spirits)
- ⊕ B2B: All items allowed

Costs

Basic flat rate of 150.- (excl. VAT) plus your choice of discount on the corresponding item, which we pass on to the customers during the promotion period of one week.





2.3 Drink Trend

Increase presence by featuring your products on the top positions for respective categories.

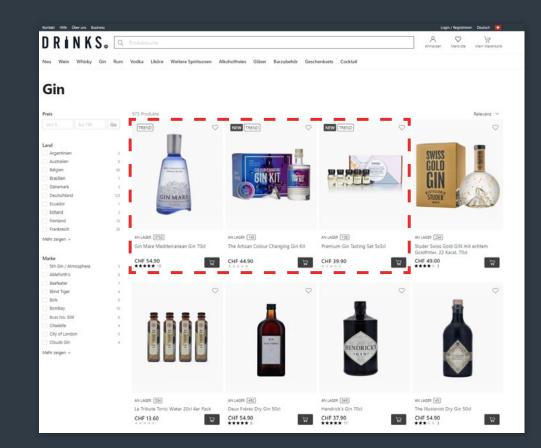
Requirements

① Product is available in the corresponding category

⊕ B2C & B2B website

Costs (excl. VAT)

| Position 1 | 350 / week |
|--------------|------------|
| Position 2 | 300 / week |
| Position 3+4 | 250 / week |



3. BANNER

Promote your product or brand on our homepage. The booked banner will be linked directly to the product or brand page. Due to the prominent placement, we reserve the right to refuse banners with low customer value.

We have different banner plans:

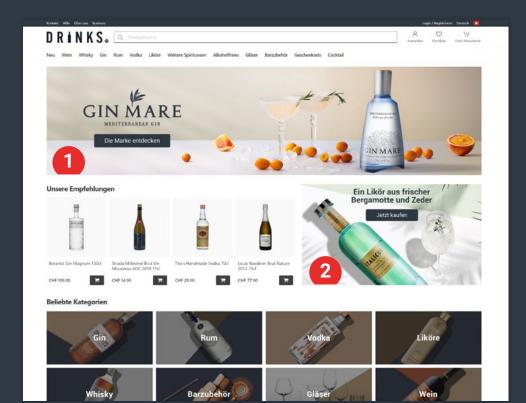
(excl. VAT)

- (A) Banner 1: 1,950.- per week
- B Banner 2: 1,250.- per week

| Website & Mobile Banner | | | | |
|-------------------------|---------|--------|-----------|-------------|
| Banner 1 | W: 3040 | H: 760 | | Max 200 KR |
| (two sizes needed) | W: 1200 | H: 720 | JPEG, PNG | Max. 300 KB |
| Banner 2 | W: 1200 | H: 720 | JPEG, PNG | Max. 300 KB |

Please note

- ⊕ Font for buttons/CTA and text: Roboto*
- ⊕ Banners must be delivered in German and French
- Designs must fit into the overall image of DRINKS and are therefore subject to approval by us





4. BRAND PAGES

DRINKS offers brands the opportunity to build their very own themed world by telling their story or highlighting individual products.

We offer three different types of brand pages:

Costs (excl. VAT)

| Template 1 | 990 |
|------------|-------|
| Template 2 | 1'290 |
| Template 3 | 1'490 |

Option

Content of an existing page can be adapted to current products or seasonal trends at any time. Regardless of the content and template, a rate of 150.- excl. VAT will be charged.

TEMPLATE 1

| Kontakt Hilfe Überum Business | | | | | | /Registrieren Deutsch |
|--|-------------------------------|------------------|--|---|---|--|
| D R I N K S. 🔍 🖻 | aduktsuche | | | | Armeldam | Merkliste Mein War |
| Neu Wein Whiky Gin Rum W GIN MEDITERRA | LAKE UNDER Weltere Splithuose | ALCOUTERES GUART | SPILLER'S GEREAR | COORDINATION OF CONTRACT | | |
| | | * | In der Nase mit Wach von Rosmatin sowie Zil Gaumen dommiert V Kommen eine Heicht pf Nuancen von Rosm Langer Abgan mit ein Finish Mehr anz | ronenschalen. Am Vacholder, dazu effrige Note sowie arin und Zitrus. em leicht salzigen | French La | ARE |
| | CIN MARE Internet States | · *** | | T | Verziert mit weissen der Vorderseite um Mittelmeers. Das Ba Mare fasst einen Ini Mare fasst einen Ini Mier im 4er-Se Jetzt kn | d dem Blau des Ilon-Glas von Gin halt von 40cl und für Gin-Cocktails t erhältlich. |
| Gin Mare | | | | | | |
| Verlögbarket 1 An Laper 10 Prets 10 Von I Mo MAP Go Land Samlen 10 | 5 Produkte | ♥ | ¢ | M | V NEW | Relevanz CIV MARE |

CIN MARE

Gin Mare Mediterranean Gin 70c

AN LASER 1271

Gin Mare Capri Edition 100d

AN LAGER 4451

Marke Gin Mare

DRINKS.MEDIA 6

ANLAGER [193] Gin Mare Mini 5d

AN LAGER 18

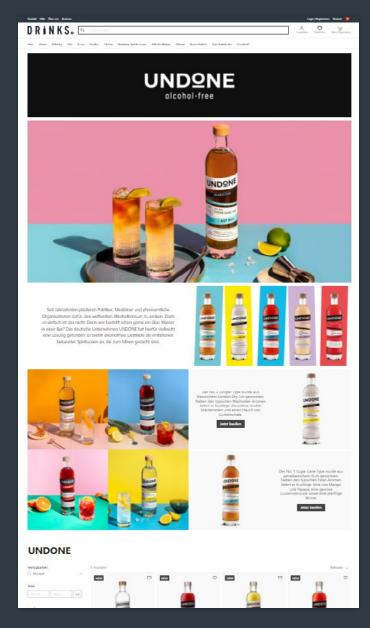
Gin Mare Baridffel klein (15cm)

1

TEMPLATE 2



TEMPLATE 3



Formats:

If the banners contain text, please note that they will be displayed on the German as well as on the French website.

Template 1: Banner 1, 4, 5, 6 Template 2: Banner 1, 2, 4, 5, 6 Template 3: Banner 1, 2, 3, 4, 5, 6

| Website & Mobile Banners | | | | |
|--------------------------|---------|---------|------|-------------|
| Banner 1 | W: 3040 | H: 608 | JPEG | Max. 300 KB |
| Banner 2 | W: 3200 | H: 1600 | JPEG | Max. 300 KB |
| Banner 3 | W: 1600 | H: 800 | JPEG | Max. 300 KB |
| Banner 4 | W: 1600 | H: 1600 | JPEG | Max. 300 KB |
| Banner 5 + 6 | W: 800 | H: 800 | JPEG | Max. 300 KB |

Texts:

The texts have to be delivered in German as well as in French.

Template 1: Product box (2x) Template 2: Product box (2x) Template 3: Product box (2x) and large text box (1x)

Text Boxes

| Large text box | Max. 300 characters incl. spaces |
|----------------|----------------------------------|
| Product box | Max. 225 characters incl. spaces |



5. SAMPLING

Potential customers can request a sample tasting. Enclosed samples will be provided to private customers.

Important

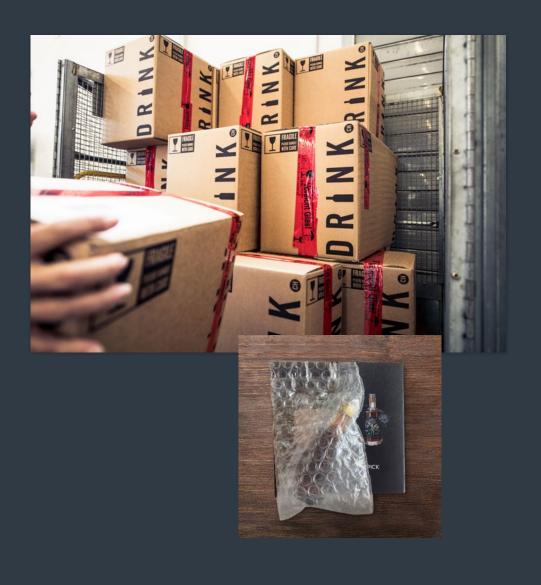
It is not possible to send spirits containing more than 5cl to private customers.

Costs (excl. VAT)

| Spirits (max. 5cl) | 500 plus 1 per sample |
|-------------------------|-----------------------|
| Soft drinks (max. 33cl) | 500 plus 1 per sample |

Conditions

- \oplus Sample must be provided free of charge
- ⊕ Min. 1,000 samples, max. 10,000 samples



6. SOCIAL MEDIA

Now feature your product on our social media to reach more spirit-savvy clientele!

Includes

- ⊕ Linking to DRINKS.CH to a specific product or the whole brand
- All standard advertising formats from Facebook and Instagram can be used

Requirement

 You need to provide us with the image and texts, and they should comply with the Swiss legal regulations

Costs

Basic flat rate of 500.- excl. VAT per post plus desired advertising budget. Previous campaigns show that a post for 10 days with a boost budget of at least 1,500 Fr. has a very positive response.



7. NEWSLETTER

Benefit from our large database and promote your product with a newsletter to three different target groups: Private customers, trade and gastronomy. DRINKS reserves the right to refuse advertising with low customer value.

We offer the following newsletter options:

7.1 «Dürfen wir vorstellen»

In our series "Dürfen wir vorstellen" we exclusively present three products, which are then directly linked to DRINKS.CH with a "Buy now" button.

Costs (excl. VAT)

1st position = 1,500.-

2nd position = 1,200.-

3rd position = 800.-





7.2 Integration in theme newsletter (product image only)

Now match your product(s) with one of the topics on our theme plans (please request to see the plans). Then book one or more spots in the newsletter. The positioning can't be selected.

Includes

- ⊕ Design of the newsletter (no preview possible)
- $\oplus\;$ Mailing to retailers, gastronomy and private customers

Costs (excl. VAT)

200.- / per article

ONLINE ANSCHAUEN DRINKS Shop Mein Konto



Sake - das Japanische Äquivalent zu Bier

Die Grundzutaten für Sake sind Reis, Wasser und Hefe. Die Reiskörner werden zunächst poliert, wobei sie bis zu 50% ihres ursprünglichen Volumens verlieren. Der Poliergrad bestimmt massgeblich die Qualität der entstehenden Spirituse und ist anhand spezifischer Bezeichnungen wie "Junmai Ginjó-shu" und "Futsü-shu" erkennbar. Die Herstellung ist relativ kompliziert und setzt die Präsenz eines bestimmten Schimmelpilzes voraus. Nach der dreiwöchigen Gärung entsteht ein etwa 15%-iger Reiswein, der anschliessend noch einige Monate lang reift.

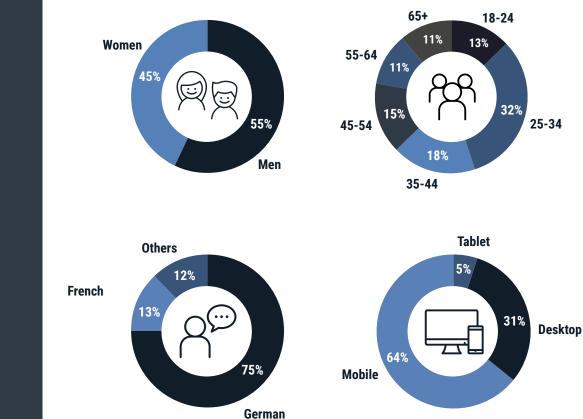
Sake kann sowohl kalt (bei etwa 7°C) als auch warm (bei Zimmertemperatur) oder heiss (bei maximal 55°C) getrunken werden. Meist geben die Hersteller die ideale Trinktemperatur für ihren Sake auf der Flasche an.



8. STATISTICS

8.1 Switzerland: Online Presence

DRINKS.CH shows more than 150,000 sessions per month and more than 750,000 monthly page views.



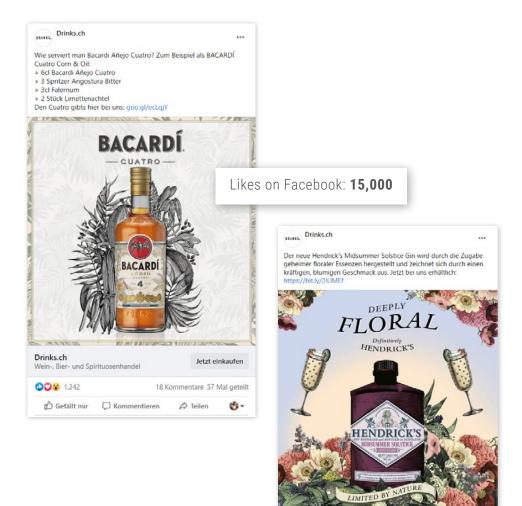
Status: December 2020

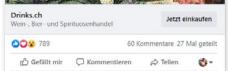


8.2 Social Media

Campaigns with a budget of 1,500 Fr. achieve the following results on an average:

| Impressions: | > 100,000 |
|---------------|-----------|
| Reach: | > 60,000 |
| Interactions: | > 4,000 |



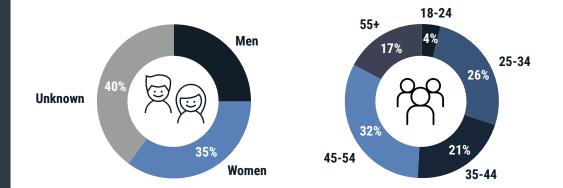


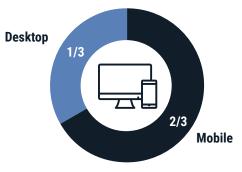


8.3 E-mail Marketing

The DRINKS database includes the following target groups:

| Retail: | > 1,000 businesses |
|-------------------|--------------------|
| Gastronomy: | > 1,800 businesses |
| Private (German): | > 60,000 customers |
| Private (French): | > 20,000 customers |







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9. CONTACT US

